

PEAR PRODUCTION AREAS

DISTRICT	NUMBER OF TREES	AREA (HA)
CERES	5 413 157	4 315
LANGKLOOF EAST	2 098 660	1 736
WOLSELEY / TULBAGH	2 375 815	1 682
GROENLAND	2 228 905	1 531
VILLIERSDORP / VYEBOOM	1 518 603	1 091
KLEIN KAROO	832 606	840
PIKETBERG	233 702	207
SOMERSET WEST	304 709	171
SOUTHERN CAPE	227 189	160
STELLENBOSCH	229 094	157
LANGKLOOF WEST	125 807	121
PAARL	143 741	114
WORCESTER	97 135	65
HEXVALLEI	55 016	42
EASTERN CAPE	29 013	26
FRANSCHHOEK	23 272	18
MPUMALANGA	858	1
TOTAL	15 937 282	12 279

SOURCE: HORTGRO TREE CENSUS, 2016

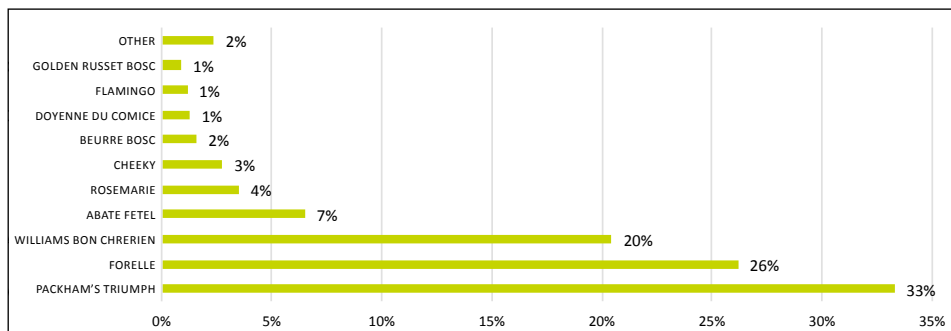
PEARS: AREA PLANTED PER CULTIVAR (HECTARES)

CULTIVAR	2011	2012	2013	2014	2015	2016
PACKHAM'S TRIUMPH	3 325	3 590	3 842	3 980	4 007	4 064
FORELLE	3 013	3 004	3 165	3 193	3 214	3 219
WILLIAMS BON CHRETIEN	2 884	2 776	2 687	2 675	2 569	2 515
ABATE FETEL	710	722	740	748	801	800
ROSEMARIE	373	392	415	432	436	430
CHEEKY	146	202	232	241	310	348
BEURRE BOSC	319	285	263	258	231	198
DOYENNE DU COMICE	213	181	162	162	167	158
FLAMINGO	145	142	144	142	147	145
GOLDEN RUSSET BOSC	151	149	134	120	117	111
OTHER	282	261	251	260	278	292
TOTAL	11 561	11 703	12 034	12 211	12 276	12 279
% CHANGE (YEAR-ON-YEAR)		1%	3%	1%	1%	0%

SOURCE: HORTGRO TREE CENSUS, 2016



CONTRIBUTION TO TOTAL PEAR AREA PER CULTIVAR



SOURCE: HORTGRO TREE CENSUS, 2016

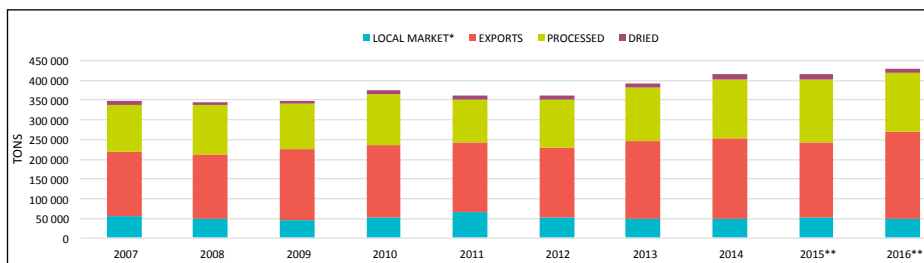
PEAR ORCHARD AGE DISTRIBUTION (HECTARES)

CULTIVAR	0-3 YRS	4-10 YRS	11-15 YRS	16-25 YRS	25+ YEARS
PACKHAM'S TRIUMPH	346	1 043	369	704	1 602
FORELLE	104	648	565	1 327	575
WILLIAMS BON CHRETIEN	59	145	286	773	1 251
ABATE FETEL	9	324	163	286	17
ROSEMARIE	12	62	15	325	16
CHEEKY	85	258	0	4	0
BEURRE BOSC	0	2	4	50	141
DOYENNE DU COMICE	0	4	2	121	32
FLAMINGO	0	12	1	117	14
GOLDEN RUSSET BOSC	0	1	0	107	2
OTHER	64	34	12	82	100
TOTAL	681	2 533	1 417	3 896	3 752
% OF TOTAL AREA (HA)	6%	21%	12%	32%	31%

SOURCE: HORTGRO TREE CENSUS, 2016

CROP DISTRIBUTION: PEARS

YEAR JAN - DEC	TOTAL PRODUCTION	LOCAL MARKET*	EXPORTS	PROCESSED	DRIED	CHANGE IN TOTAL PRODUCTION
	(TON)	(TON)	(TON)	(TON)	(TON)	%
2007	346 416	56 228	162 080	119 516	8 592	-
2008	345 277	47 935	164 635	124 018	8 688	0%
2009	348 384	45 333	180 593	114 361	8 096	1%
2010	373 738	51 832	183 111	130 723	8 072	7%
2011	359 877	67 379	176 673	107 722	8 104	-4%
2012	360 853	52 322	177 848	120 811	9 872	0%
2013	392 249	49 333	197 905	132 963	12 048	9%
2014	413 933	48 535	203 112	150 694	11 592	6%
2015**	414 571	52 264	192 009	156 738	13 560	0%
2016**	431 535	49 118	222 192	146 946	13 280	4%
AVERAGE CROP DISTRIBUTION (%)		14%	49%	34%	3%	



SOURCE: DAFF, PPECB, 2016

*Market sales & direct sales to supermarkets

**Last 2 seasons subject to possible adjustments

Changes in historic information due to upgrading of reporting systems and databases to improve accuracy of information



HISTORICAL PRICE TRENDS: PEARS

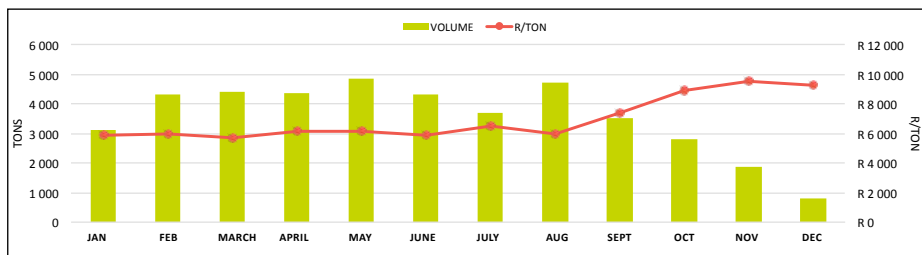
YEAR JAN – DEC	SALES ON MARKET	EXPORTS NET REALISATION	PROCESSED	GROSS VALUE DRIED	GROSS VALUE FRESH	TOTAL VALUE OF PRODUCTION	CHANGE IN TOTAL VALUE OF PRODUCTION
	(R per ton)	(R per ton)	(R per ton)	(R,1000)	(R,1000)	(R,1000)	(%)
2007	2 664	4 680	715	9 398	908 282	1 003 103	-
2008	3 222	5 704	973	9 503	1 093 581	1 223 773	22%
2009	3 452	6 336	1 035	15 170	1 300 729	1 434 218	17%
2010	3 454	6 144	810	16 568	1 303 889	1 426 280	-1%
2011	3 856	6 612	896	17 636	1 427 879	1 541 981	8%
2012	4 191	6 803	1 115	23 668	1 332 466	1 490 818	-3%
2013	4 650	8 835	1 315	28 885	1 865 651	2 069 411	39%
2014	4 815	9 900	1 380	34 993	2 233 964	2 476 989	20%
2015**	5 164	9 977	1 525	53 371	2 118 051	2 410 403	-3%
2016**	5 605	11 157	1 861	44 394	2 875 671	3 193 512	32%

SOURCE: DAFF, 2016

*Sales on major local fresh produce markets

**Last 2 seasons subject to possible adjustments

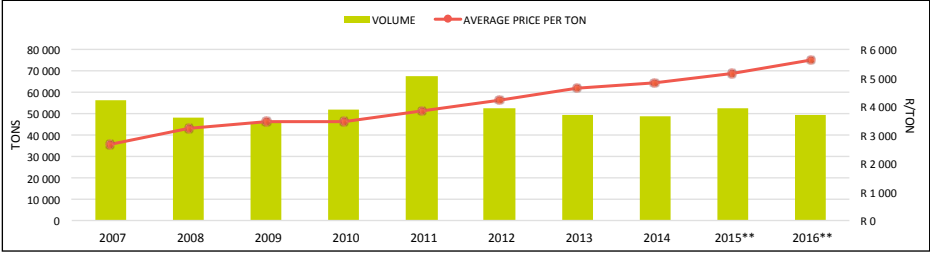
PEAR LOCAL MARKET SALES 2016



SOURCE: DAFF, 2016

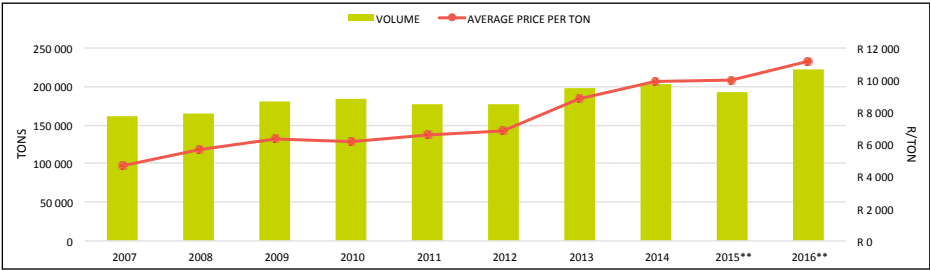
Changes in historic information due to upgrading of reporting systems and databases to improve accuracy of information

PEAR LOCAL MARKET HISTORICAL SALES



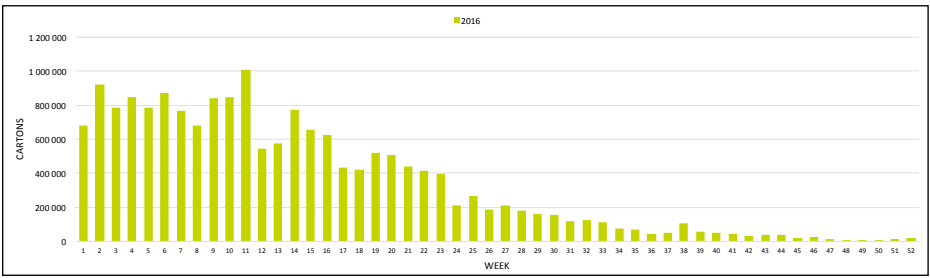
SOURCE: DAFF, 2016

PEAR EXPORT HISTORICAL SALES



SOURCE: DAFF, 2016

PEAR PASSED FOR EXPORT PER WEEK

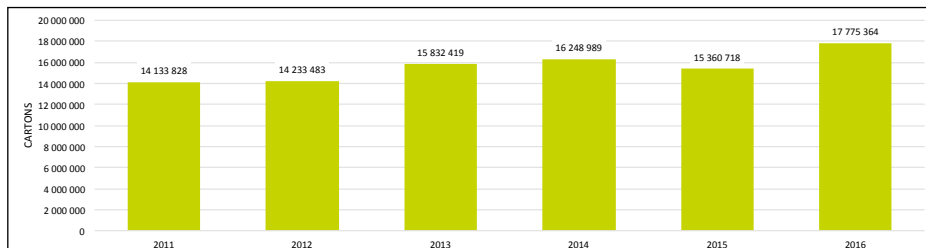


SOURCE: PPECB, 2016

* 12.5 Kg equivalent cartons

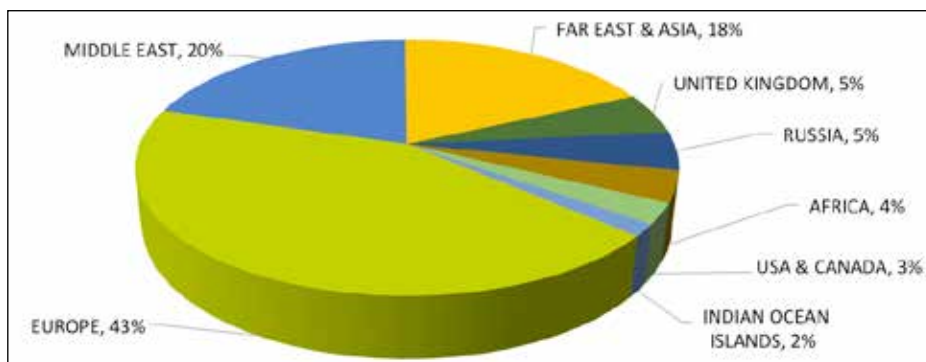


PEAR PASSED FOR EXPORT PER SEASON



SOURCE: PPECB, 2016
* 12.5 Kg equivalent cartons

PEAR EXPORTS PER MARKET SEGMENT



SOURCE: AGRI-HUB, 2016

PEARS: CARTONS PASSED FOR EXPORT PER CULTIVAR

CULTIVAR	2013	2014	2015	2016	% CHANGE 15 vs 14
PACKHAM'S TRIUMPH	5 221 032	5 574 791	5 836 055	6 371 527	9%
FORELLE	3 168 781	3 270 857	3 580 734	3 711 218	4%
WILLIAMS BON CHRETIEN	2 674 891	2 641 004	1 804 193	2 323 974	29%
VERMONT BEAUTY	1 309 903	1 436 788	1 161 722	1 564 010	35%
ABATE FETEL	1 083 448	1 406 134	1 168 933	1 524 125	30%
SEMPRE	417 718	436 419	300 929	475 234	58%
ROSEMARIE	341 180	337 751	313 372	458 398	46%
BEURRE BOSCH	514 730	324 420	274 666	317 910	16%
GOLDEN RUSSET BOSCH	299 087	229 113	223 786	277 319	24%
DOYENNE DU COMICE	457 312	255 837	373 842	242 374	-35%
CHEEKY	28 332	50 379	83 545	176 644	111%
FLAMINGO	94 074	103 038	87 403	140 724	61%
BON ROUGE	58 999	59 768	46 445	66 394	43%
BEURRE HARDY	123 143	81 104	64 005	62 585	-2%
CAPE ROSE	167	10 796	12 069	35 764	196%
OTHER	39 623	30 791	29 018	27 162	-6%
TOTAL	15 832 419	16 248 989	15 360 718	17 775 364	16%
% CHANGE (YEAR-ON-YEAR)		3%	-5%	16%	

SOURCE: PPECB, 2016

NOTE: Changes in historic information due to upgrading of reporting systems and databases to improve accuracy
12.5 Kg equivalent cartons